

The NPDF employs the services of professional fundraisers in several states since it lacks the financial resources, expertise and personnel to solicit donations for its operation and program services. Moreover, since all members of the executive board, including Coalition Administrators, are volunteers the NPDF opted to utilize professional fundraising companies who work on a commission basis and poses no financial risk to the NPDF.

The errors we noted on the Charity Navigator Rating are:

1. The NPDF had audited financial's prepared by an independent accountant which is submitted to the respective Attorney General Offices where we fund raise.
2. The NPDF have independent voting board members as per by-laws.
3. There have been no diversion of assets.
4. A copy of the IRS Form 990 is posted on the website for public review.

I am outraged that there is no federal or state law that mandates the commission having to be paid to a fundraiser. In our case, the fundraiser is paid up to 75% of a donation with the understanding he must (1) pay his employees salaries (2) his employees payroll taxes (3) campaigns phone expenses (4) campaign postage (5) campaign printing expenses and (6) campaign bank and credit card fees, among others.

These are expenses that are incurred by the larger non-profit organizations that do in-house fundraising at a percentage rate of about 60%. As stated, we are volunteers and lack the resources, expertise, office space to perform such fundraising activities. The difference of 15% when you compare 60% inhouse fundraising and 75% to the fundraiser is recommended since there is no risk to the charity.

The important factor is that almost 90% of the funds we receive from the fundraiser after they are paid their commissions go to program services. Take a look at our website and see how many dying babies we saved and help arrest and convict cop killers.

The spin on your story should be why legislators don't have laws limiting the commissions fundraiser's.

Thanks

Joseph Occhipinti
Founder & Executive Director

National Police Defense Foundation